

**Responses of Prebid queries of RFP for "Procurement of ESRI ArcGIS Software Product Suite through Enterprise Agreement(EA)"
(NIB no. F4.3(658)/RISL/TECH/2025/6465 dated 13.02.2026)**

	RFP Page No.	RFP Rule No.	RFP Rule	Query/ Suggestion/ Clarification	Query Response
1	23	8 e) Bid Security	The bid security may be given in the form of cash, a banker's cheque or demand draft or bank guarantee or electronic bank guarantee (e-BG), in specified format, of a scheduled bank or deposit through eGRAS.	For preparation of the Bid Security (Bank Guarantee) and subsequently the Performance Bank Guarantee (PBG), our issuing bank requires the beneficiary bank account details (i.e., Name of Bank, Branch, IFSC Code, Account Number, and Beneficiary Name of RISL). We request RISL to kindly share the official bank account details to ensure accuracy and compliance during issuance.	Referred clause has been updated.
2	14	3. QUALIFICATION/ ELIGIBILITY CRITERIA Serial No 5	Technical Capability (a) The bidder must have successfully completed at least one project of supply of ArcGIS Products with or without ATS or executed Enterprise agreement in Govt / PSU/ Limited companies of India with a value of 12.50 Crores during last 5 financial years. In case of more than one orders, the combined value of up to 5 such orders should not be less than Rs.15.00 Crores during last 5 financial years. Note: The project value may include supply of ArcGIS Products, Enterprise Agreement, ATS and/or support services only. Any other component including development services shall be excluded from project value for this purpose.	We request you to kindly allow Bidder and/or OEM credentials for meeting the Technical Capability criteria under this clause. Since ArcGIS products and Enterprise Agreements are OEM-driven, we further request that the cumulative project value of Bidder and OEM together be considered for meeting the prescribed threshold, subject to submission of valid OEM Authorization. Kindly modify the clause as: The Bidder and/or its OEM must have successfully completed at least one project for supply of ArcGIS Products with or without ATS or executed Enterprise Agreement in Government / PSU / Limited Companies in India with a minimum value of Rs. 12.50 Crores during the last five (5) financial years. In case of more than one orders, the combined value of up to 5 such orders should not be less than Rs.15.00 Crores during last 5 financial years. The cumulative value of executed orders of Bidder and OEM together may also be considered for meeting the eligibility criteria. The project value may include supply of ArcGIS Products, Enterprise Agreement, ATS and/or support services only. Any other component including development services shall be excluded for this purpose.	As per RFP

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3	14	3. QUALIFICATION/ ELIGIBILITY CRITERIA Serial No 5	<p>Technical Capability</p> <p>(a) The bidder must have successfully completed at least one project of supply of ArcGIS Products with or without ATS or executed Enterprise agreement in Govt / PSU/ Limited companies of India with a value of 12.50 Crores during last 5 financial years. In case of more than one orders, the combined value of up to 5 such orders should not be less than Rs.15.00 Crores during last 5 financial years.</p> <p>Note: The project value may include supply of ArcGIS Products, Enterprise Agreement, ATS and/or support services only. Any other component including development services shall be excluded from project value for this purpose.</p>	<p>Kindly consider modifying the clause to facilitate wider participation and promote healthy competition, in the event that our above request is not accepted.</p> <p>(a) The bidder must have successfully completed at least one project of supply of ArcGIS Products with or without ATS or executed Enterprise agreement in Govt / PSU/ Limited companies of India with a value of Rs 2 Crores during last 5 financial years. In case of more than one orders, the combined value of up to 5 such orders should not be less than Rs.5 Crores during last 5 financial years.</p> <p>Note: The project value may include supply of ArcGIS Products, Enterprise Agreement, ATS and/or support services only. Any other component including development services shall be excluded from project value for this purpose.</p>	<p>Referred clause has been updated. Please refer revised RFP</p>
4	37 (b)	Limitation of Liability	<p>the aggregate liability of the supplier/ selected bidder to the Purchaser, whether under the Contract, in tort, or otherwise, shall not exceed the amount specified in the Contract, provided that this limitation shall not apply to the cost of repairing or replacing defective equipment, or to any obligation of the supplier/ selected bidder to indemnify the Purchaser with respect to patent infringement.</p>	<p>We request that overall liability (including indemnity) be capped at 100% of contract value, except in case of wilful misconduct. Kindly consider our request.</p>	<p>As per RFP</p>

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5	7.1) (a) 1	Supply & Installation as mentioned in the Scope of work 4.1.2	40% of the Financial Bid: On completion of delivery / activation/ login credentials of User's account and deployment of resources 20% of the Financial Bid:- After completion of half of contract period 20% of the Financial Bid:- After completion of contract period	70% of the Financial Bid: On completion of delivery / activation/ login credentials of User's account and deployment of resources 5 % of the Financial Bid:- After completion of half of contract period 5 % of the Financial Bid:- After completion of contract period	As per RFP
6	7.1) (a) 2	Technical Support Services as per section 4.1.3 Product Expert Services as per section 4.1.4	5% of the Financial Bid: After completion of half of contract period 5% of the Financial Bid: After completion of contract period	10 % of the Financial Bid, divided equated on quarterly basis.	Referred clause has been updated. Please refer revised RFP
7	7.1) (a) 3	Training as mentioned in the Scope of Work 4.1.6	5% of the Financial Bid: After completion of half of contract period 5% of the Financial Bid: After completion of contract period \$	10 % of the Financial Bid on completion of training	As per RFP